Business Planning Seminar

Dental Practice Transitions

Whether you're buying or selling a practice, planning for your transition is a critical first step toward success. Practice Transitions is an informative seminar that examines both sides of the acquisition and transition planning process. The course addresses the following commonly asked questions:

- How is practice value established in today's marketplace?
- How is the market changing and what are the risks in waiting to sell?
- What does the ownership profile look like in 2016?
- Are there still enough buyers interested in private ownership?
- What are buyers seeking when purchasing a practice?
- How can my lender become a valuable resource in the sale or purchase of my practice?

Thursday, December 1, 2016

6:30 p.m. to 9:00 p.m.

Colorado Dental Association
8301 East Prentice Ave., Suite 400
Greenwood Village, CO 80111

To RSVP, contact Lan Donovan, Wells Fargo, at 720-508-9131 or Lan.Donovan@wellsfargo.com.

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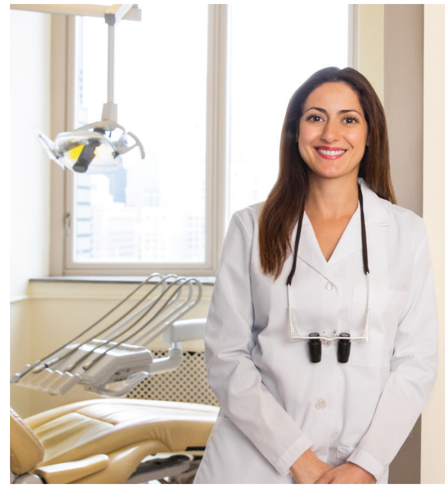

Presenters:

Kent Murphy, Business Development Manager, Wells Fargo Practice Finance

Jerry Weston, Founder, Licensed Broker, Weston Dental Transitions

Tyler Weston, Partner, Licensed Broker, Weston Dental Transitions

Reese Harper, Certified Financial Planner, Dentist Advisors

Chuck Mastin, Partner, Attorney, CPA, Mastin Bergstrom LLC

Ryan Nolan, Broker, Carr Healthcare Realty

Stephen Strecker, Broker, Carr Healthcare Realty